

Energy Storage Sales Plan





Overview

Should energy storage business model be negotiated?

Negotiated lease and energy performance contracting business model can transfer risk and attract more capital into the energy storage market, which can buy time for a more rational energy storage business model.

What are the emerging energy storage business models?

The independent energy storage model under the spot power market and the shared energy storage model are emerging energy storage business models. They emphasized the independent status of energy storage. The energy storage has truly been upgraded from an auxiliary industry to the main industry.

What is shared energy storage & other energy storage business models?

Through shared energy storage and other energy storage business models, the application scope of energy storage on the power generation side, transmission and distribution side, and user side will be blurred. And many application scenarios can realize the composite utilization of energy storage according to demand.

What is the business model of energy storage in Germany?

The business model in the United States is developing rapidly in a mature electricity market environment. In Germany, the development of distributed energy storage is very rapid. About 52,000 residential energy storage systems in Germany serve photovoltaic power generation installations. The scale of energy storage capacity exceeds 300MWh .



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